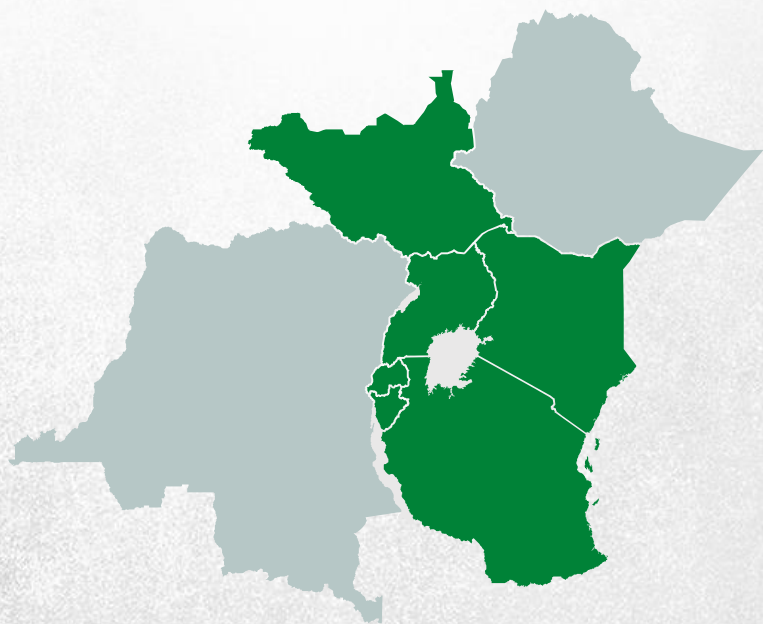




Transforming Lives Through Agribusiness



Strategic Plan: 2023 - 2028

“Sustainable Livelihoods and Better Communities”



Kilimo Trust is a not-for-profit organization that collaborates with stakeholders in the agricultural sector to address the challenges faced by farmers and other value chain actors in Eastern Africa. We aim to enhance agricultural productivity, increase sustained farmer incomes and promote food and nutrition security in the region.

Our Vision

Sustained and equitable wealth creation, food and nutrition security for smallholder farmers and other value chain actors.

Our Mission

Making agribusiness a transformative tool for wealth creation, food and nutrition security for smallholder farmers and other value chain actors.

Our Values

- + Teamwork
- + Partnerships
- + Value for money
- + Integrity
- + Empathy

Our Value Proposition

Kilimo Trust has **deep subject-matter-specific knowledge and expertise** as well as the understanding of:

- gaps and obstacles within and across agriculture value chains;
- markets to sufficiently serve the Eastern African region.

Our Core Business Area: To structure national and regional trade in agricultural products for enhanced wealth, food and nutrition security for smallholder farmers and other value chain actors.

Our Strategic Pillars



Agricultural transformation and resilience



Effective and efficient project implementation



Resource mobilization and sustainability



Operational efficiency

Who are our target stakeholders?

1. Small and medium-scale farmers
2. Women, People Living with Disabilities, youth and entrepreneurs
3. Agribusinesses and value chain actors
4. For farmer institutions



Capacity building and technical assistance



Access to finance



Access to markets

Our services are driven by the following key outputs:

- ✓ Adoption of productivity-enhancing technologies
- ✓ Promotion of climate smart agricultural practices
- ✓ Promotion of nutritious and safe food practices



Kilimo Trust's Winning Leadership Team

Our Board: The organization is governed by a multi-specialized Board of Directors and Trustees.

Our Management: The organization's operations are led by management and project teams with decades of experience in managing and informing agricultural projects across Eastern Africa.

Kilimo Trust is led by a **Chief Executive Officer** who reports to the Board.

Kilimo Trust's Locations

We are headquartered in Uganda, with fully-fledged subsidiaries in Tanzania, Rwanda and Kenya. We also operate in Burundi, South Sudan, the Democratic Republic of Congo and intend to expand to Ethiopia.

Benefits of our locations:

- On the ground **knowledge and insights**
- A **wide network** of local partners

Our Funding Strategy

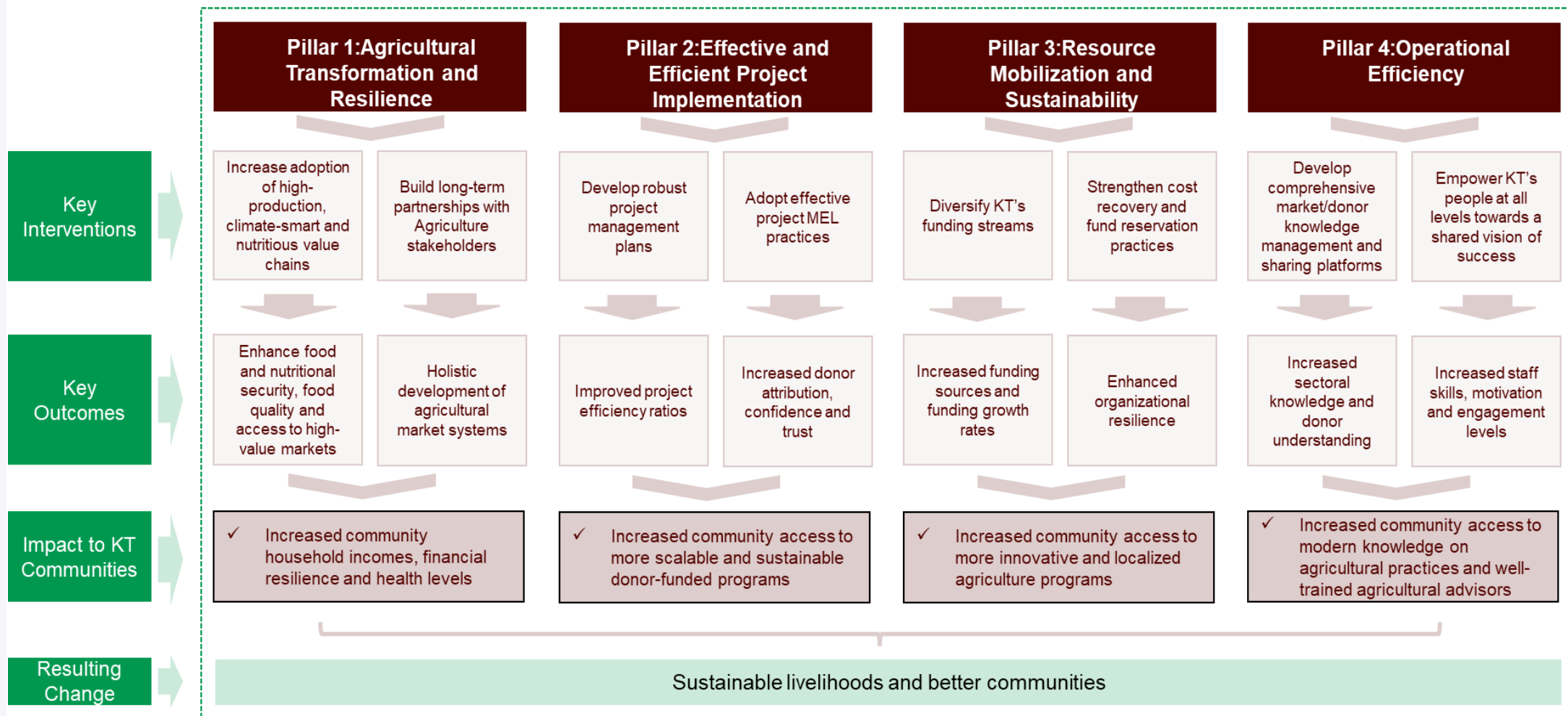
Over the next five years, we will aim to raise **at least USD 10 million annually** to drive our core business and secure our sustainability. We aim to raise **80%** of this amount from development financiers and **20%** from internal commercial initiatives.

Our Strategic Risk Management

To ensure we scale our impact, we are tracking the following strategic risks for the next 5 years:

- | | |
|------------------------------------|-------------------------------------|
| + Governance | + Financial planning and monitoring |
| + Planning and resource allocation | + Research and development |
| + Market dynamics | + Communication |

Our Theory of Change articulates how the key interventions of our strategic pillars will lead to the intended outcomes and scale Kilimo Trust's impact to the communities in Eastern Africa at large. The resulting change is guided by our strategic purpose for the years 2023 – 2028.



Our Alignment to the UN's SDGs: Our purpose statement “Sustainable Livelihoods and Better Communities” shows our commitment towards improving the lives of various value chain actors in the agricultural sector and contribution to the seven Sustainable Development Goals below:

SDG 13: Climate Action

We equip value chain actors with the knowledge, tools and techniques necessary to promote sustainable and climate- resilient agricultural practices

13,600+ trainings conducted in the last 5 years

SDG 9: Industry, Innovation and Infrastructure

We promote regional trade of agricultural produce through increasing access to finance, market linkages, collaboration within business consortia, supporting private and public sector investments and conducting studies

3,300+ business linkages established in the last 5 years

SDG 8: Decent Work and Economic Growth

Through our efforts in promoting access to business development services, we have supported many SMEs, including those owned by women and youth

500+ SMEs supported in the last 5 years

SDG 1: No Poverty

We improve the livelihoods of farmers and other value chain actors through job creation and improving access to finance and market linkages

3,400+ jobs created in the last 5 years



SDG 2: Zero Hunger

Through improving agricultural practices and livelihoods of value chain actors, we promote access to 3 meals a day for them and their households

203,300+ households accessing 3 meals per day in the last 5 years

SDG 3: Good Health and Well being

We improve the production and consumption of nutritious and safe foods at household level through promotion of good agricultural practices

99,000+ households accessing nutritious and safe foods in the last 5 years

SDG 5: Gender Equality

We increase women empowerment in agriculture through tailored capacity building and mentorship programs and linking them with attractive and friendly opportunities

182,500+ women reached in the last 5 years

Our Achieved Impact, 2018 - 2023

Livelihood Improvement

Farmers and other actors reached: **521,470**SMEs supported: **533**Number of jobs created: **3,436**Value of agricultural finance accessed by farmers and other value chain actors: **USD 32 Million**

Regional Trade and Market Systems Development

Value of commodities traded: **USD 192 Million**Agro Inputs Traded: **35,222 MT**Business linkages established: **3,337**Value of public and private sector investment leveraged by KT projects: **USD 56 Million**Innovative
partnerships and
initiatives

Our Target Impact, 2023 - 2028

Livelihood Improvement

Farmers and other actors reached: **1.4 million**SMEs supported: **1,500**Number of jobs created: **12,100**Value of agricultural finance accessed by farmers and other value chain actors: **USD 112 Million**

Regional Trade and Market Systems Development

Value of commodities traded: **USD 817 Million**Agro Inputs Traded: **80,000 MT**Business linkages established: **5,242**Value of public and private sector investment leveraged by KT projects: **USD 110 Million**

Be part of the impact creation: We invite development financiers, regional agricultural and government stakeholders, value chain actors and market players to join us in our aspiration to build **sustainable livelihoods and better communities**.

For other key metrics that we track, feel free to contact us...





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