WHO WE ARE

Kilimo Trust

"Sustainable Livelihoods and
Better Communities"

Kilimo Trust is a not-for-profit organization that collaborates with stakeholders in the agricultural sector to address the challenges faced by farmers and other value chain actors in Eastern Africa. We aim to enhance agricultural productivity, increase sustained farmer incomes and promote food and nutrition security in the region.

OUR VISION

Sustained and equitable wealth creation, food and nutrition security for smallholder farmers and other value chain actors.

OUR MISSION

Making agribusiness a transformative tool for wealth creation, food and nutrition security for smallholder farmers and other value chain actors.

OUR VALUES

+ Teamwork
+ Partnerships
+ Value for money
+ Integrity
+ Empathy

OUR VALUE PROPOSITION

Kilimo Trust has deep subject-matter-specific knowledge and expertise as well as the understanding of:
• gaps and obstacles within and across agriculture value chains;
• markets to sufficiently serve the Eastern African region.
Our Strategic Focus

Our Core Business Area: To structure national and regional trade in agricultural products for enhanced wealth, food and nutrition security for smallholder farmers and other value chain actors.

Our Strategic Pillars

- Agricultural transformation and resilience
- Effective and efficient project implementation
- Resource mobilization and sustainability
- Operational efficiency

Who are our target stakeholders?

1. Small and medium-scale farmers
2. Women, People Living with Disabilities, youth and entrepreneurs
3. Agribusinesses and value chain actors
4. For farmer institutions

Our services are driven by the following key outputs:

- Adoption of productivity-enhancing technologies
- Promotion of climate smart agricultural practices
- Promotion of nutritious and safe food practices

Kilimo Trust's Winning Leadership Team

**Our Board:** The organization is governed by a multi-specialized Board of Directors and Trustees.

**Our Management:** The organization’s operations are led by management and project teams with decades of experience in managing and informing agricultural projects across Eastern Africa.

Kilimo Trust is led by a Chief Executive Officer who reports to the Board.

**Kilimo Trust’s Locations**

We are headquartered in Uganda, with fully-fledged subsidiaries in Tanzania, Rwanda and Kenya. We also operate in Burundi, South Sudan, the Democratic Republic of Congo and intend to expand to Ethiopia.

**Benefits of our locations:**
- On the ground knowledge and insights
- A wide network of local partners

**Our Funding Strategy**

Over the next five years, we will aim to raise at least USD 10 million annually to drive our core business and secure our sustainability. We aim to raise 80% of this amount from development financiers and 20% from internal commercial initiatives.

**Our Strategic Risk Management**

To ensure we scale our impact, we are tracking the following strategic risks for the next 5 years:

- Governance
- Financial planning and monitoring
- Planning and resource allocation
- Research and development
- Market dynamics
- Communication
Our Theory of Change articulates how the key interventions of our strategic pillars will lead to the intended outcomes and scale Kilimo Trust’s impact to the communities in Eastern Africa at large. The resulting change is guided by our strategic purpose for the years 2023 – 2028.

**Pillar 1: Agricultural Transformation and Resilience**
- Increase adoption of high-production, climate-smart and nutritious value chains
- Build long-term partnerships with Agriculture stakeholders
- Enhance food and nutritional security, food quality and access to high-value markets
- Holistic development of agricultural market systems
- Improved project efficiency ratios
- Increased donor attribution, confidence and trust
- Increased funding sources and funding growth rates
- Enhanced organizational resilience
- Increased community household incomes, financial resilience and health levels
- Increased community access to more scalable and sustainable donor-funded programs

**Pillar 2: Effective and Efficient Project Implementation**
- Develop robust project management plans
- Adopt effective project MEL practices
- Diversify KT’s funding streams
- Strengthen cost recovery and fund reservation practices
- Increased sectoral knowledge and donor understanding
- Increased community access to more innovative and localized agriculture programs
- Increased staff skills, motivation and engagement levels

**Pillar 3: Resource Mobilization and Sustainability**
- Develop comprehensive market and donor knowledge management and sharing platforms
- Empower KT’s people at all levels towards a shared vision of success
- Enhanced organizational resilience
- Increased community household incomes, financial resilience and health levels
- Increased community access to more scalable and sustainable donor-funded programs

**Pillar 4: Operational Efficiency**
- Empower KT’s people at all levels towards a shared vision of success
- Increased community household incomes, financial resilience and health levels
- Increased community access to more scalable and sustainable donor-funded programs

**Sustainable livelihoods and better communities**
Our Alignment to the UN's SDGs:

Our purpose statement “Sustainable Livelihoods and Better Communities” shows our commitment towards improving the lives of various value chain actors in the agricultural sector and contribution to the seven Sustainable Development Goals below:

**SDG 1: No Poverty**
We improve the livelihoods of farmers and other value chain actors through job creation and improving access to finance and market linkages

3,400+ jobs created in the last 5 years

**SDG 2: Zero Hunger**
Through improving agricultural practices and livelihoods of value chain actors, we promote access to 3 meals a day for them and their households

203,300+ households accessing 3 meals per day in the last 5 years

**SDG 3: Good Health and Well being**
We improve the production and consumption of nutritious and safe foods at household level through promotion of good agricultural practices

99,000+ households accessing nutritious and safe foods in the last 5 years

**SDG 4: Quality Education**
We increase access to quality education for farmers and other value chain actors

**SDG 5: Gender Equality**
We increase women empowerment in agriculture through tailored capacity building and mentorship programs and linking them with attractive and friendly opportunities

182,500+ women reached in the last 5 years

**SDG 6: Clean Water and Sanitation**
We ensure the availability and sustainable management of water and sanitation for all

**SDG 7: Affordable and Clean Energy**
We promote the use of clean energy sources for agricultural practices

**SDG 8: Decent Work and Economic Growth**
Through our efforts in promoting access to business development services, we have supported many SMEs, including those owned by women and youth

500+ SMEs supported in the last 5 years

**SDG 9: Industry, Innovation and Infrastructure**
We promote regional trade of agricultural produce through increasing access to finance, market linkages, collaboration within business consortia, supporting private and public sector investments and conducting studies

3,300+ business linkages established in the last 5 years

**SDG 10: Reduced Inequalities**
We promote social and economic inclusion of farmers and other value chain actors

**SDG 11: Sustainable Cities and Communities**
We promote sustainable urbanization and the integrated management of water resources

**SDG 12: Responsible Consumption and Production**
We promote sustainable consumption and production patterns

**SDG 13: Climate Action**
We equip value chain actors with the knowledge, tools and techniques necessary to promote sustainable and climate-resilient agricultural practices

13,600+ trainings conducted in the last 5 years

**SDG 14: Life below Water**
We promote sustainable use of oceans and marine resources

**SDG 15: Life on Land**
We promote the conservation and sustainable use of terrestrial ecosystems

**SDG 16: Peace and Justice**
We promote peaceful, just and inclusive societies

**SDG 17: Partnerships for the Goals**
We promote partnerships for the implementation of the SDGs

182,500+ women reached in the last 5 years
Our Target Impact for the next 5 years

**What we do**

**Our Achieved Impact, 2018 - 2023**

- **Livelihood Improvement**
  - Farmers and other actors reached: 521,470
  - SMEs supported: 533
  - Number of jobs created: 3,436

- **Value of agricultural finance accessed by farmers and other value chain actors:** USD 32 Million

- **Regional Trade and Market Systems Development**
  - Value of commodities traded: USD 192 Million
  - Agro Inputs Traded: 35,222 MT
  - Business linkages established: 3,337

- **Value of public and private sector investment leveraged by KT projects:** USD 56 Million

**Our Target Impact, 2023 - 2028**

- **Livelihood Improvement**
  - Farmers and other actors reached: 1.4 million
  - SMEs supported: 1,500
  - Number of jobs created: 12,100

- **Value of agricultural finance accessed by farmers and other value chain actors:** USD 112 Million

- **Regional Trade and Market Systems Development**
  - Value of commodities traded: USD 817 Million
  - Agro Inputs Traded: 80,000 MT
  - Business linkages established: 5,242

- **Value of public and private sector investment leveraged by KT projects:** USD 110 Million

**Be part of the impact creation:** We invite development financiers, regional agricultural and government stakeholders, value chain actors and market players to join us in our aspiration to build sustainable livelihoods and better communities.

For other key metrics that we track, feel free to contact us…

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Kilimo Trust – Strategic Plan, 2023 - 2028