



Transforming Lives Through Agribusiness

REQUEST FOR EXPRESSION OF INTEREST FOR AN ASSOCIATE

1) The Assignment:

To support Kilimo Trust in conducting the following activities under the Competitive Africa Rice Initiative in East Africa (CARI-EA) Project in Kenya:

- i) Profiling and engagement of smallholder rice farmers and other value chain actors in the rice sector:
 - a) Profiling and engaging at least 6,000 rice farmers in the target project location
 - b) Profiling and engaging necessary and sufficient partners and establishing at least two business consortia of rice in Kenya
- ii) Undertaking initial due diligence for Matching fund applicants and ensuring that at least 5 business cases/proposals are submitted for review by the CARI-EA review and approval committee
- iii) Conduct Capacity building for farmers and farmer cooperatives in business skills
- iv) Establish business linkages with input and technology providers and rice farmers
- v) Establish a functional MEL system among the CARI EA consortia partners for tracking and reporting of project results

2) About CARI EA Project

CARI-EA project which is funded by USAID through AGRA aims to enhance rice processing, marketing, trade and production systems that will enable the sustainable increase in incomes for additional 220,000 smallholder rice farmers in East Africa. The project will work with large rice importers in Uganda, Tanzania and Kenya to link them to rice SMEs processors - the recipients of the matching grants - to integrate them into the supply chains of these companies.

3) About Kilimo Trust:

- a) Kilimo Trust (KT) is a not-for-profit organization working on agriculture for development across the East Africa community. We are headquartered in the Republic of Uganda, with affiliated subsidiaries in Tanzania, Rwanda and Kenya.
- b) Our vision is to see "sustained and equitable wealth creation, food and nutrition security for smallholder farmers and other VC actors". The mission is to make agribusiness a transformative tool for wealth creation, food and nutrition security for smallholder farmers and other VC actors. Rooted in private and public sector-based partnerships. We design our interventions in an integrated way to reach and effectively serve as many small holder farmers and other value chain actors as much possible for each dollar spent.

- c) Our core business is to structure national and regional trade in agricultural products for enhanced wealth, food and nutrition security for smallholder farmers and other VC actors. Ultimately, want to contribute to transformation of food and nutrition security in the EAC Region away from high risk subsistence farming into lower risk trade - based systems. This will be achieved if:
 - i) There is specialization in production of staples in the EAC to enable smallholder producers of the key food commodities to: i) effectively utilize comparative advantages; and ii) “farm as business” and become competitive in the regional market
 - ii) There is highly structured regional trade in food commodities and products, driven by private sector business linkages for each commodity
 - iii) A high proportion of the food commodities produced in the EAC, being transformed to differentiated value-added products preferred by the final consumer
- 4) The Consultant will be expected to
 - i) Prepare and submit a detailed review report of matching fund grant partners applications, their scores and recommendations
 - ii) Undertake initial due diligence for Matching fund applicants and ensuring that at least 5 business cases/proposals from Kenya are submitted for review to the CARI-EA review and approval committee
 - iii) Profile and engage at least 6,000 rice farmers in the target project location
 - iv) Profiling and engaging new off-takers, farmer groups, Business Development Services and other Value Chain actors and establishing at least one business consortium of rice in Kenya
 - v) Ensure that at least 3 Contract awards and one MOU signed for consortia business cases in Kenya
 - vi) Profile and engage sufficient input suppliers and commercial seed companies to supply demanded inputs by Farmer Business Organizations
 - vii) Profile and engage potential mechanization and other technology service providers
 - viii) Link value chain actors (Especially women, Youth) to time and labor-saving technologies’ providers
 - ix) Identify, engage potential providers of post-harvest handling technologies
 - x) Collect data to inform updating of Farmer Business School (FBS) and Processor Business School (PBS) Manuals
 - xi) Identify training participants and support in the various planned training events by CARI-EA project
 - xii) Document Millers capacity utilization and their milling efficiency to inform milling efficiency training
 - xiii) Develop partners data collection tools, reporting templates and financial reporting templates for bi annual reports
 - xiv) Develop activity M&E data collection tools
 - xv) Support lead firms to prepare consortia reports capturing all project results and data
 - xvi) Participate and collect project baseline data in Kenya
 - xvii) Develop and submit at least one success story per month beginning October 2019

5) Time

5 months starting from 1st August 2019 to 31st Dec 2019

6) Degree of Expertise and Qualifications of the Consultant:

- i) Master's degree in any field of agriculture, or agricultural economics; development studies; business studies majoring in agribusiness with strong understanding of marketing and development of marketing models.
- ii) A minimum of Four years of progressive agricultural project implementation
- iii) Experience in Management of the Rice Value Chain will be an added advantage
- iv) Ability to Speak and write English and Swahili very well

7) Mode of Application;

Qualified Consultants should send their Expression of Interest (including Financial and Technical proposal) ON LINE before 3pm on 26th July 2019 to;

Human Resource and Administration Manager
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